



Creating Sustainable Spaces

In your community

apslgroup.co.uk



Creating Sustainable Spaces in Your Community

The places people live, learn and work are vital for creating environments in which people can thrive. However, organisations responsible for providing some of the most important spaces in our communities are experiencing increasingly complex pressures, impacting the quality and viability of the services they deliver.

APSL Group believe the built environment should enhance an organisation and it's services. By addressing short-term operational pressures and long-term strategic needs we create sustainable spaces that support organisations and their communities.

Why APSL?



SAFE & COMPLIANT



FUTURE READY



BEST VALUE & FUNDING



TRUSTED PARTNER

Who we are

APSL Group is a trusted advisor to organisations who deliver the most important services in our communities. Experts in strategy, compliance & legislation, whole property retrofit & net-zero solutions, we partner with our customers, helping them to create safe and compliant spaces, that minimise the operational cost and environmental impact arising from their facilities.

Fully independent from all manufacturers and providers we assess the lifecycle of each client and their facilities. Using our whole market knowledge, we recommend optimised technical and operational solutions designed to meet their exact needs.

For many organisations financial pressures and rising costs can be a barrier to progress. Ensuring our proposed solutions offer best value, we help our clients make their projects a reality by accessing innovative sources of funding. To date we have supported our customers secure in excess of £125 million.

Our passion for community extends beyond our customer projects. Investing up to 75% of our divestible profits into community based initiatives, partnering with APSL will bring far reaching benefits to your organisation, and the community you serve.



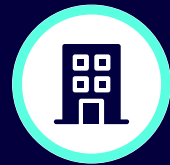
We are Experts in the Built Environment

Our built environment consultancy services help the most important places in our communities become safe and compliant spaces, minimising the operational cost and environmental impact arising from their facilities.

Where we work



SCHOOLS & EDUCATION



SOCIAL HOUSING



THIRD SECTOR



LOCAL AUTHORITY



HEALTH



COMMERCIAL PROPERTY

Our services

STRATEGY & ADVISORY

- » Asset strategy and lifecycle solutions
- » Energy and Net Zero strategy
- » Surveying and stock condition
- » Building Safety Bill 2022 guidance

FUNDED NET-ZERO SOLUTIONS

- » Innovative net-zero funded solutions
- » Lighting as a service
- » Heating as a services
- » Energy generation (PV and battery)

COMPLIANCE & LEGISLATION

- » Building Safety Bill 2022
- » Fire door surveying
- » Fire risk assessment and strategy
- » Independent construction assessor

WHOLE PROPERTY RETROFIT

- » Whole property retrofit solutions to PAS2035 & PAS2038
- » Domestic & Non-Domestic
- » SAP / RdSAP Data Modelling



Creating Spaces that are Safe & Compliant

Organisations that provide places people live, learn and work, have an obligation to ensure their facilities are operational, safe and compliant.

APSL are experts in the built environment and property compliance. With our deep market knowledge and understanding of regulations and legislation, we help our customers to understand, and comply with their current obligations while also preparing for requirements that may arise in the future.

APSL SOLUTIONS

- » Surveying and stock condition
- » Building Safety Bill 2022
- » Fire door surveying
- » Fire risk assessments
- » Independent Construction Assessor

/ CASE STUDY

Emergency Lighting Solution for a School in Birmingham

WHAT DID THEY NEED?

With only 2 working units in the school, the client needed a full review of their emergency lighting.

WHAT DID APSL DO?

To ensure the school was fully compliant APSL completed a full re-design of their emergency lighting system. Issues identified in their latest Electrical Installation Condition Report (EICR) were also incorporated.

As the works needed to take place during term time APSL worked with the School Business Manager to plan the installation, ensuring disruption to the school and the learning environment was minimised.

RESULTS

The new emergency lighting solution addressed the serious issues identified in the EICR report and means the school is offering a safe, compliant environment for their staff and the pupils.



Unlock Savings & Prepare for the Future

Organisations are experiencing increasingly complex pressures arising from the current economic and social climate.

This pressure is impacting the quality and viability of the services they deliver. While their focus may understandably fall to the short-term necessities, a long-term approach can help to unlock savings and support the future of the organisation too.

APSL help organisations develop and implement strategies to optimise the performance of their built environment. Our strategies ensure our customers facilities are sustainable, cost effective and future-ready.

APSL SOLUTIONS

- » Asset strategy and lifecycle solutions
- » Energy and Net Zero strategy
- » Whole property retrofit solutions for Domestic & Non-Domestic to PAS2035 & PAS2038
- » Lighting as a service
- » Heating as a services
- » Energy generation (solar PV and battery solutions)

/ CASE STUDY

A Net Zero Strategy for a Social Housing Provider

WHAT DID THEY NEED?

The client had a 30-year asset management strategy, but this focussed on maintenance issues and did not address how they were going to meet the Governments 2050 Net Zero target.

WHAT DID APSL DO?

APSL worked with key stakeholders to develop a net zero strategy. The in-depth review included:

- » An interview with their Board, CEO and other stakeholders
- » Engagement with managers to understand the buildings and their operational needs
- » A review of their current Asset Management Strategy
- » A review of finance and funding routes to support their transition plan

RESULTS

APSL developed an outline business case and strategy, linked to their current asset management plan. This was presented to and approved by the Board and Executives. Through the plan the client now has visibility of suitable funding routes and a strategy to reach net zero ahead of 2050.



Innovative Funding & Finance Solutions

Rising costs, insufficient funding and spending cuts means many organisations are unable to afford the initiatives they require to improve the performance of their facilities, decarbonise their estate and reduce their operational costs.

APSL's innovative funded solutions help organisations to successfully implement property enhancing net-zero solutions. Using our experience securing grants and other alternative funding & finance options, we help our customers to identify and access the most suitable sources of funds. Navigating the processes and procedures isn't easy, but we have helped our customers secure over £125million to date.

APSL SOLUTIONS

- » Innovative net-zero funded solutions
- » Lighting as a service
- » Heating as a services
- » Energy generation (PV and battery)

/ CASE STUDY

Funding Solution for Local Authority Maintained Schools

WHAT DID THEY NEED?

Due to ongoing under investment the schools were poorly maintained and as a result provided a poor learning environment.

WHAT DID APSL DO?

Working across 4 schools APSL completed asset reviews for lighting, heating and fabric. Assessing the potential for renewable technology APSL developed decarbonisation plans for the schools.

APSL then supported the schools to implement the plans, obtaining external private finance and funding, procuring contractors and project managing the installation of the identified measures in the schools,. APSL also provided and independent construction assessor to ensure compliance.

RESULTS

Following the success at 4 schools, decarbonisation plans are now being rolled-out across 25 schools. £750k of improvement works have been delivered to date, These 'as-a-service' fully funded solutions, have no capital costs for the schools and no ongoing maintenance costs.



Partnering with you & your Local Community

The solutions available to organisations to support their built environment needs are vast, while the advancements in technology are rapid. This combined with a changing economic, political and legislative landscape means organisations can struggle to identify their best course of action.

APSL has extensive experience supporting organisations that provide the places people live, learn and work, and as such we understand the complex challenges our customers face. As a trusted advisor, we apply our extensive end-to-end experience in the built environment to create transparent, best value solutions. Independent from all manufacturers and technology providers you can be sure the solutions we develop are right for you and your business.

APSL AND THE COMMUNITY

Uniquely, APSLs commitment to community goes beyond the work we do with our clients. We invest up to 75% of our divestible profits into community projects, meaning when you work with APSL you are also supporting the community you serve too.

Our team



CHRIS HALL
Managing Director

Chris is an experienced senior leader with a proven track record in motivating, leading and developing teams in the delivery of work winning, operational, strategic and transformational change projects.

Chris's experience in financial, operational and regulatory requirements places stringent focus on the effectiveness of operational performance and quality.



VICKI PALAZON
Finance Director

Vicki is an experienced senior leader within the finance community, spending much of her career focused on local government finances, transformation, IT and public / private partnerships. Vicki brings with her a wealth of knowledge and experience of the public service landscape, governance and unique operating environments.



PHIL NEWEY
Operations Director

Phil brings a wealth of technical, commercial and people management acumen, attributed to extensive experience across the construction, facilities management, energy and building services sectors. Phil is an excellent facilitator, who can interpret the client's needs and translate into effective deliverables in fast moving environments.

